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Exam : **C_BCSBN_2502**

Title : SAP Certified Associate -
Positioning SAP Business
Suite via SAP Supply Chain
Management Solutions

Version : DEMO

1.How does real-time production orchestration in SAP Digital Manufacturing improve resource utilization within global manufacturing networks?

- A. Improves logistics
- B. Manages production with AI automation in real-time
- C. Automates procurement
- D. Aligns financial optimization

Answer: B

Explanation:

The correct answer is:

Solution:

B. Manages production with AI automation in real-time

SAP Digital Manufacturing's real-time Production Orchestration (Resource Orchestration) empowers supervisors

to dispatch, schedule, monitor, and automatically balance production on a live basis—responding instantly to

events on the shop floor and optimizing resources like labor, equipment, and materials [us.io](https://learning.sap.com/learning-content/help.sap.com/sap.com/learning.sap.com)

[group.com+6learning.sap.com+6help.sap.com+6sap.com+8sap.com+8learning.sap.com+8](https://learning.sap.com/learning-content/help.sap.com/sap.com/learning.sap.com). Here's how the other options stack up:

A. Improves logistics – While orchestration connects operations with logistics, its primary purpose is on-floor execution and resource balancing—not optimizing logistics functions directly.

C. Automates procurement – This relates to supply chain/procurement modules in SAP, not manufacturing execution orchestration.

D. Aligns financial optimization – Financial alignment comes primarily from ERP integration, not from real-time production orchestration.

So the best fit is option B.

2.Which features in SAP IBP assist manufacturers in mitigating the impact of sudden demand spikes and maintaining supply chain stability? Note: There are 2 correct answers to this question.

- A. Risk assessment
- B. Automated supplier contracts
- C. Trend monitoring
- D. Optimized delivery schedules

Answer: A C

Explanation:

Solution:

Based on content from [learning.sap.com](https://learning.sap.com/learning-content/help.sap.com/sap.com/learning.sap.com), the two correct features in SAP IBP that help manufacturers mitigate sudden demand spikes and maintain supply chain stability are:

✅ A. Risk assessment

SAP IBP (especially through the Supply Chain Control Tower) enables systematic risk assessment, real-time alerting, and scenario simulation to identify and mitigate supply chain disruptions.

✅ C. Trend monitoring

Within IBP's demand planning capabilities, tools like time-series analysis and demand sensing help detect trends and anomalies, allowing manufacturers to proactively adjust forecasts and supply plans [learning.sap.com](https://learning.sap.com/learning-content/help.sap.com/sap.com/learning.sap.com).

The other options are not supported by learning.sap.com:

- B. Automated supplier contracts – relates to procurement (e.g., SAP Ariba), not core IBP capabilities.
- D. Optimized delivery schedules – this is part of execution/logistics, not directly a core IBP feature for handling demand spikes.

Therefore, the correct answers are A and C

3.What are the benefits of SAP Visual Inspection powered by AI? Note: There are 3 correct answers to this Question.

- A. Increase production lead time
- B. Extended inspection duration
- C. Increase sustainability
- D. Mitigate production risks
- E. Improve quality

Answer: B

Explanation:

Solution:

The correct benefits of SAP Visual Inspection powered by AI—as listed on learning.sap.com—are:

Increase sustainability (C): It helps reduce waste and scrap through optimized detection and corrective actions.

Mitigate production risks (D): By catching defects early, it prevents production issues and downtime

Improve quality (E): Automating defect detection ensures higher product quality and consistency.

The other options—A (Increase production lead time) and B (Extended inspection duration)—are incorrect, as AI-based inspection aims to shorten lead times and streamline inspections, not prolong them.

4.Which key points should be discussed when presenting SAP Business Suite to the COO? Note: There are 3 correct answers to this question.

- A. Real-time visibility
- B. Integrated processes
- C. Expense savings through local suppliers
- D. Automated financial processes
- E. Competitive AI capabilities

Answer: A B D

Explanation:

Solution:

The three key points to highlight when presenting SAP Business Suite to the COO, based on the official narrative on learning.sap.com, are:

Real-time visibility (A): COOs need agility and resilience, which come from having real-time operational insights to make better decisions.

Integrated processes (B): SAP Business Suite eliminates silos and connects functions such as procurement, finance, manufacturing, and logistics, enabling seamless cross-functional collaboration.

Automated financial processes (D): Higher levels of automation, including in finance, boost productivity and speed—reducing waste in time and resources.

Options C and E are not emphasized in the COO narrative on learning.sap.com.

5.How does carrier selection functionality in SAP TM optimize freight management in the global logistics network? Note: There are 2 correct answers to this question.

- A. Focuses on the lowest cost option available
- B. Automates international procurement processes
- C. Ensures transparency in transportation processes
- D. Improves production planning for transported materials

Answer: A C

Explanation:

Solution:

The two correct benefits of the carrier selection functionality in SAP TM are:

1. Ensures transparency in transportation processes – The system provides a ranked list of eligible carriers, displaying real carrier rates, availability, and constraints, which promotes clarity in decision making.
2. Focuses on the lowest cost option available – During carrier selection, SAP TM uses optimization algorithms to find the most cost-effective carrier, taking into account constraints such as cost, priority, and equipment capacity.

Therefore, the correct answers are:

- A. Focuses on the lowest cost option available
- C. Ensures transparency in transportation processes