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Exam : C_TB120_2504

**Title : SAP Certified Associate -
SAP Business One**

Version : DEMO

1.What does the system create automatically when you add a new cost center?

- A. Sort Code
- B. Dimension
- C. Distribution rule
- D. G/L account

Answer: C

2.Which two fields are examples of dimensions used in semantic layer views? Note There are 2 correct answers to this question.

- A. Posting date
- B. Item code
- C. Item quantity
- D. Document total

Answer: A, D

3.A company manufactures electronic pans They want to begin individually tracking the items at the point when they leave the warehouse and the point that they are delivered to a customer.

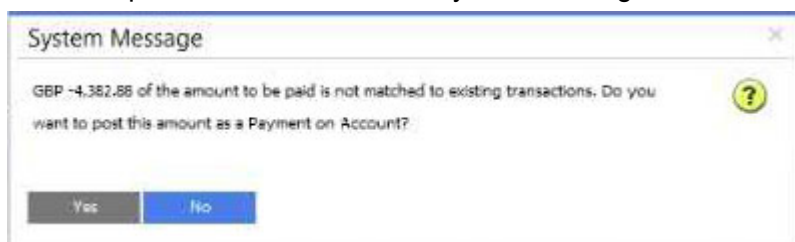
What settings are required on the item master record? Note: There are 2 correct answers to this question.

- A. Management Method On Every Transaction
- B. Management Method: On Release Only
- C. Manage Item by Batches
- D. Manage Item by: Serial Numbers

Answer: B, D

4.A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears.

What are possible reasons for this system message? Note There are 2 correct answers to this question.



- A. The user did NOT choose a payment means
- B. The amount in the Payment Means window does NOT match the total amount of invoices
- C. The customer uses a foreign currency and the exchange rate is NOT set up
- D. The invoices are NOT due yet

Answer: A, B

5.You created sales quotations for three leads One of the quotations was accepted with the condition that delivery be made today.

What action do you need to take before you can create a delivery document for this sales quotation?

- A. Copy the sales quotation to a sales order

- B. Convert the lead to a customer
- C. Change the status of the sales quotation
- D. Perform an availability check

Answer: B